

Request for Proposal (RFP)
East Carroll Parish School Board
Category 1
RFP-1-2023
INTERNET & WAN

Issued by:

East Carroll Parish School Board
January 23, 2023



Proposal Deadline

February 23, 2023

Responses must be sent to:

East Carroll Parish School Board
Att: Loretta Hill
Technology Coordinator
P.O. Box 792 514 3rd Street
Lake Providence, Louisiana 71254
(318) 559-2222 Ext. 2014
lorettahill@ecarrollschools.org
with a copy to bidsnc@e-ratecentral.com

This solicitation will be posted on CentralBidding at:
<https://www.centralauctionhouse.com>

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Part 1. Administrative and General Information

1.0 Scope

The East Carroll Parish School District (ECPSB) is accepting proposals for high-speed Internet Service for the electronic transport of Internet content/communications. This Request for Proposal (RFP) is issued to invite vendors to submit information and bids. Issuance of this RFP in no way constitutes a commitment by the ECPSB to select a vendor and/or award a contract. The ECPSB reserves the right to accept or reject any or all proposals submitted. Acceptance of any proposal with contractual terms is dependent on East Carroll Parish School District approval, E-rate funding, and appropriation of funds by the ECPSB.

Proposals will be accepted for:

- A. Month-to-month services to be provided without a written contract.
- B. Services to be provided under a one-year contract with the possibility of two voluntary one-year extensions.
- C. Services to be provided under a multi-year contract with the possibility of voluntary extensions, not to exceed a total of five years, including extensions.

1.1 Executive Summary

The proposing vendor must include an Executive Summary highlighting the vendor's offer and outlining the benefits to the East Carroll Parish School District.

1.2 Liability

The ECPSB is not liable for any costs incurred by prospective proposers responding to this RFP. Costs associated with developing the proposal, preparing for oral presentations, and any other expenses incurred by the proposer remains the responsibility of the proposer.

The East Carroll Parish School District may, at its sole discretion, reject any or all proposals received or waive minor defects, irregularities, or informalities therein.

The East Carroll Parish School District reserves the right to change the schedule of events or amend this RFP by an addendum. ECPSB also reserves the right to cancel or reissue this RFP. Addenda or amendments will be e-mailed or faxed to all vendors who have procured copies of this RFP and notified the ECPSB of Intent to Submit IA Proposal by Tuesday, January 26, 2023

1.3 Instructions to Bidders

This section outlines specific instructions for proposal submission. Vendors not adhering to these instructions may be subject to disqualification without further consideration.

This RFI/RFP is issued by:

East Carroll Parish School Board
P O Box 792
514 3rd Street
Lake Providence LA 71254
Telephone: (318) 559-2222

All prospective proposers should send an email to Loretta Hill - lorettahill@ecarrollschools.org stating the vendor's intent to submit a proposal on or before February 23, 2023, at noon Central Time. The words, "INTENT TO SUBMIT INTERNET PROPOSAL" should be typed in the subject. Any amendments and/or addendums issued by the ECPSB will be sent to the person making this initial contact.

1.3.1 Clarification and Interpretation of RFP

The words must or will in this RFP indicate mandatory requirements. Taking exception to any mandatory requirement may be grounds for rejection of the proposal. There are other requirements East Carroll Parish School District considers critical but not mandatory. Therefore, it is important to respond in a brief but concise manner to each section of this document.

Indicate the level of compliance with:

- "Acknowledge." – The Vendor has read and understood the information provided; however, no action is required of the Vendor.
- "Comply." – Vendor meets the specifications.
- "Partially comply." – Vendor meets part of the specification; always explain how, or the deviation.
- "Comply with clarification." – Vendor meets the specification; however, the manner in which it is accomplished may be different from that specified by the East Carroll Parish School District. Always provide clarifying information.
- "Exception." – Vendor does not meet the specification. Please provide an alternative when possible.

1.3.2 Preparation for Submission

All proposals must be on 8½" x 11" paper in three-ring binders, along with (1) flash drive containing (1) electronic copy in .pdf format including all supporting materials. All materials on the thumb drive should be identical to the materials presented in the binder. Refer to section 1.3.3 Proposal Response Format for instructions on expected proposal format.

Four copies of the proposals and (1) flash drive must be received by 2:00 PM CST on February 23, 2023, and will be labeled: Response to: ECPSB INTERNET RFP-1-2023

Proposer is solely responsible for the timely delivery of its proposal. Failure to meet the proposal submission deadline will result in rejection of the proposal. The ECPSB is not responsible for any delays caused by the Proposer's chosen means of proposal delivery.

All proposals shall be submitted to:

Loretta Hill
Technology Coordinator
East Carroll Parish School Board
P.O. Box 792
Lake Providence, LA 71254
Phone: 318-559-2224 Ext. 2014
Fax: 318.559-2701

1.3.3 Proposal Response Format / Procedures

Proposals submitted for consideration should follow the format and order of presentation described below:

A. Cover Letter/Executive Summary: Containing summary of the vendor's offer, the ability to deliver the service described in the RFI/RFP and the benefits to the ECPSB.

B. Table of Contents: Organized in the order in the format contained herein.

C. Proposer Qualifications and Experience: Address all qualifications as outlined in Section 2.0 Vendor Qualifications. Copies of documents containing the following must be submitted in this section of the proposal: 1) Service Provider Identification Number (SPIN) filed with the Schools and Libraries Division (SLD), 2) (Most Recent) Service Provider Annual Certification (SPAC) (Form 473) filed with the SLD, 3) at least 3 letters of reference, and 4) company history.

D. Technical Proposal: Illustrating and describing compliance (refer to section 1.3.1 for a description of the levels of compliance) with the RFP requirements as outlined in Section 4.0, Technical Requirements.

E. Installation: Illustrating and describing compliance with the RFP requirements as outlined in Section 5.0, Installation.

F. Terms, Maintenance, and Support: Address all requirements as outlined in Section 6.0, Terms, Maintenance, and Support. A copy of any contractual agreements which East Carroll Parish School Board would be asked to sign should the bid be awarded to the vendor must be included in this section.

G. Pricing: Address installation charges, monthly recurring charges, and any and all other charges to be considered by the ECPSB. Each proposal (option) should be clearly labeled and displayed as recommended in Section 7.0, Pricing.

H. Innovative Concepts/Supporting Documentation: Present any “innovative concepts”/supporting documentation, if any, not discussed above for consideration.

The complete proposal must address each and every requirement in Section 2.0 and Sections 4.0 – Section 7.0, contain all other documents requested in this RFP, and follow the format as outlined above. Each section should be clearly labeled.

Vendors are cautioned that proposals which do not follow the format required by this RFI/RFP will be subject to rejection without review.

A proposal, which is in any way incomplete, irregular, or conditional, may be subject to disqualification without further consideration.

By submitting a proposal, vendors agree that any significant inaccuracy in information given by the vendor to the East Carroll Parish School District will constitute good and enough cause for rejection of the proposal or rejection of the service at the time of delivery.

Once submitted, a proposal may be modified or withdrawn only by appropriate notice to East Carroll Parish School District. Such notice will be in writing over the signature of the vendor. A withdrawn proposal may be resubmitted up to the time designated for the receipt of proposals provided it then fully conforms to the general terms and conditions.

Proposals submitted to the East Carroll Parish School District for consideration will be held in confidence and not made available to other vendors for review or comparison. The vendor may designate the portions of the proposal that are proprietary in nature, and East Carroll Parish School District agrees not to disclose those portions except for purpose of evaluating the proposal.

As per FCC rules, final pricing will be made publicly available on the FCC Form 471.

Proposals submitted and terms and conditions specified in each vendor’s bid response will remain the property of East Carroll Parish School District.

All information in this RFP is confidential and will not be disclosed except to those responding to this RFP.

1.3.4 Questions Regarding RFI/RFP Specifications All inquiries and questions regarding this Request for Proposals must be submitted in writing to Loretta Hill. Email is the preferred method of contact. All questions submitted by email must include the subject line: ECPSB IA RFP INQUIRY.

All questions and answers will be posted on the district website.

Questions should be directed to: Loretta Hill - lorettahill@ecarrollschools.org.

Please cc: E-Rate Central at: Caroline Wolf - bidsnc@e-ratecentral.com

Questions must be submitted to the district no later than January 26, 2023.

1.4 Procedures for evaluating the proposals will be evaluated based on the following criteria:

A. Proposals will be examined for compliance with all the requirements in Section 2 – Vendor Qualifications, Section 4 – Technical Requirements, Section 5 – Installation, Section 6 – Contracts, Section 7 – Maintenance and Support and Section 8 – Pricing (if a bid is being submitted). Proposals that do not comply may be subject to disqualification without further consideration.

B. Proposals will be objectively evaluated as to compliance by a qualified team.

C. The ECPSB has the right to request clarification or additional information from the vendor.

D. Written or oral discussions/presentations for further clarification may be required of some or all proposers.

E. A best and final offer may be requested from some or all vendors. This will be the only opportunity offered to make changes in the proposal.

F. Final scoring will be based on a predefined method (see scoring criteria at the end of this section), and the proposal with the highest score will be selected for award, pending final contract negotiations.

G. The East Carroll Parish School District will notify all vendors in writing when a vendor has been selected. If the contract option is selected, contract negotiations with the selected vendor will begin immediately after selection.

H. Cost Evaluation: The evaluation of each cost proposal will be conducted separately for eligible and ineligible items using the following formula:

Lowest Responsive Offer ÷ Vendor Proposed Offer × Available Points

Weighted Evaluation Criteria:	
Pricing Section VIII	25
Vendor Qualifications Section II	10
Technical Merit of the Network Design Proposed Section IV	15
Installation timeline requirements if new vendor is selected Section V	10
Cost of ineligible services proposed	5
Technical Experience of Service Provider Staff and Availability of Service Provider Personnel Section II, and IV.	15
Maintenance and Support Section VII	10
Vendor Business Reputation and Service History and ECPSB Experience	10
Total	100

Calendar of Events

The following reflects the project schedule.

Activity	Dates
E-rate Form 470 Application Submitted	January 23, 2023
Final Questions due	January 26, 2023
Proposal delivery	February 23, 2023 by 2 PM
Evaluation by District Team	TBA
Vendor Oral Presentations if necessary	TBA
Notification of selection	Following approval by ECPSB
Contract Signed	Before Form 471 submission
Form 471 Submission	
Service Begins	July 1, 2023

Note: The ECPSB reserves the right to deviate from these dates.

Part II. Qualifications

2.0 Vendor Qualifications

In order to submit a proposal, the vendor:

- Must be either a Tier – 1 or Tier – 2 Internet Backbone Provider. Tier – 1 is defined as “having no upstream provider”. A Tier – 1 operates a national or global backbone network, and interconnects with other Tier – 1 providers in a peer-to-peer networking relationship. Tier – 2 is defined as “having one upstream provider”. A Tier -2 provider interconnects directly to at least one Tier- 1 provider, and preferably more than one Tier – 1 provider for redundancy and reliability. If the vendor is a Tier - 2 provider, the vendor must list the Tier – 1 providers used.
- Must be in the primary business of providing telecommunications and Internet Service
- Must be registered as a service provider with the Schools and Libraries Division (SLD) of the Federal Communications Commission, have a Service Provider Identification Number (SPIN), have a current Service Provider Annual Certification Form (SPAC) on file with the SLD, and comply with all SLD service provider requirements
- Must have highly qualified network engineers and technicians on staff, within a 100 mile radius, who can diagnose problems quickly and recommend solutions.

2.1 Competitive Bidding

The proposals submitted by the vendor must comply with the competitive bidding requirement of the FCC, SLD for Universal Service Fund services and support, state and local bid laws.

By submitting a bid on the requested services herein, the vendor certifies its proposed prices are consistent with the FCC’s [Lowest Corresponding Price](#) (“LCP”) requirements and that its equipment and services are compliant with the FCC Order ([FCC 19-121](#)) prohibiting the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other “covered company” deemed a national security threat.

2.2. References

Vendors must be able to provide at least three references from customers with environments similarly situated to ECPSB. Reference information must include company name, contact, address, and telephone number.

2.3 Company History

The vendor must provide a history of the company, strengths and stability, including years in business, years provided type of proposed service, existing customer satisfaction, number of customers in Louisiana and areas covered in Louisiana.

2.4 “Green Light” Company

Since ECPSB relies on E-rate funding to pay for requested services, vendor must be a “green light” company and agree that should the status change to “red light” at any time during the bid process or contract period that they will immediately notify the ECPSB writing.

Part III. Description of Existing Infrastructure

3.0 Existing Infrastructure

About the East Carroll Parish School District

- K – 12 public school system located in East Carroll Parish School District
- 3 school locations and 1 administrative office
- Student population approximately 790
- Employee population approximately 150
- Approximately 1,200 devices/computers (Chromebooks, desktops, laptops)
- Current Internet Bandwidth is 1GB shared by all sites.
- Each location is connected to the Control Center at the Media Center at the following bandwidths:

Central Office/Media Center	1 GBPS
Southside Elementary School	1 GBPS
Griffin Middle Academy	1 GBPS
General Trass High School	1 GBPS

Currently the Central Office/Media Center is the main location. From the Media Center, we have 1 Gbps on dedicated fiber to each location.

The current service provider has a router/switch at each location and at the Media Center there is a switch that has (4) 1 Gbps interfaces and then a 1 Gbps interface between their equipment and the district owned equipment.

Through this request we would like to create a design that can go up to a **10 Gbps** Internet Access Circuit, with 4 10 GB WAN connections (WAN services are specified in a separate RFP).

All connections will need to be LC Fiber optic hand off.

Part IV. Requirements

4.0 Technical Requirements

ECPSB wishes to obtain the most reliable, cost-effective solution possible which meets or exceeds the district's service requirements. Vendors are encouraged to learn about the district's current network configuration and requirements in order to understand its limitations. More than one proposal using different network designs and prices may be submitted.

Minimum requirements are:

- A. Proposals must include a minimum electronic transport bandwidth of 1000 Mbps.
- B. Proposers are strongly encouraged to include in their proposal other bandwidth options available. Proposal must include the ability and ease to upgrade, additional cost from one speed to another, and documentation of how the proposed bandwidth(s) will meet our current and future needs. Address ability to increase bandwidth in ranges from 1Gbps to 10 Gbps and the associated cost for the upgrade, including installation, monthly charges, equipment upgrades, etc. This pricing would be the maximum cost for each proposed bandwidth level if the district elects to upgrade within a contract term.
- C. Vendors must propose different contract term periods (if a proposal with contractual terms is submitted) for each proposed bandwidth option. ECPSB would like these terms to be 1 year, 3 years, and 5 years. The proposal should provide flexible contract terms which allow the ECPSB to negotiate changes in contract structure or pricing in response to significant marketplace changes or technological changes. Submit actual pricing information as outlined in Section 7.0, Pricing. Pricing shall not increase during the life of the contract but may decrease based on Lowest Corresponding Price or other changes.
- D.

- D. Vendors must address cost of conversion to their service (equipment and configuration). For example, the vendor must clearly outline if additional components (routers, switches, firewall, etc.) must be purchased, or if changes in the network configuration would have to be made for the service to work with the existing network equipment/infrastructure. The vendor should clearly state if the ECPSBs responsible for making the purchase or if the cost is part of the service/installation charge. Submit actual pricing information as outlined in Section 7.0, Pricing.
- E. Vendors must commit to carrier-grade reliability and availability, also known as five-nines (99.999%). During school hours (7:00 am – 5:30 pm), there must be an absolute minimum disruption of service, and absolutely no degradation in transport speed or capacity. There is no right of the provider to limit or throttle the capacity at any time for any reason.
- F. Vendors should describe proposed networking technology.
- G. Proposals must address measurement mechanisms for common network service metrics. For example, bandwidth utilization, network uptime and downtime, network percent availability, network response time, etc.
- H. Providers must address committed information rates versus maximum information rates and burstable bandwidth
- I. Providers must address DDos, firewall, content filtering and/or caching if these services are bundled within proposal. Note: Costs related to content filtering and DDoS services are ineligible for E-rate discounts.
- J. It is important that the ECPSB remain fully informed of new technological developments in the area of voice, video, and data communications. Discuss the services you provide for voice, video, and data over IP.
- K. ECPSB Technology personnel and contractors must have access to premise installed equipment. This access includes both physical access to hardware as well as credentials necessary to communicate with the hardware. These credentials include, but are not limited to, user ids, passwords, and encryption keys.
- L. ECPSB desires to have real time visibility to the network. Vendors shall list and supply examples of real time statistical and graphical network management reports that can provide network visibility along with Weekly and Monthly reports.
- M. After evaluating usage reports, ECPSB may request upgrades during the contract term. Providers must address the ability/procedure to upgrade services if requested by the ECPSB.

Part V. Installation

5.1 Turn-Key Installation

ECPSBs seeking a turn-key installation for the services and essential equipment required for Internet Access as outlined in this document. Vendor must provide for all hardware installations, software installations, and configurations, including but not limited to, equipment, cabling, labor, materials, permits, supplies, tools, and any other goods and services necessary to accomplish the scope of the project. Vendor must include in its price all costs associated with the installation process. It is ECPSB's intent that the entire installation be completed for the quoted price. Therefore, any items omitted but reasonably necessary to accomplish this project must be furnished and installed by the vendor at no additional cost to the ECPSB.

Describe how your company manages the installation and testing process, including the roles of key project personnel.

5.2 Installation Plan

Proposal submitters shall submit a proposed timeline assuming that services for any contract resulting from this RFP will begin July 1, 2023.

5.3 Facility Coordination

The vendor must be responsible for coordinating facility installations with the East Carroll Parish School District Technology Coordinator/Network Administrator.

5.4 Work Performance and Standards

Service Provider warrants and represents to the ECPSB that the installation of all contracted services and systems shall be completed in a professional manner and in accordance with the highest standards of the industry.

5.5 Project Management

Vendor must guarantee that all work will be managed by a qualified and designated project manager, who shall: 1) attend all scheduled project status meetings (including responsibility for generating and distributing meeting minutes), 2) be available to ECPSB at all reasonable times, 3) be responsive to ECPSB's questions, problems and/or concerns, 4) be on-site at scheduled times to inspect work progress, and 5) be on-site during critical phases of work, including network systems testing, cutover and first day in service.

The designated project manager whose name and phone numbers shall be provided to ECPSB prior to initiation of any on-site work under any contractual agreement, shall: 1) be Vendor's single point of contact with ECPSB, 2) have overall responsibility for all work until final project acceptance, and 3) have the authority to make necessary decisions and enlist necessary resources to ensure successful completion of all work in the required timeframes.

Vendor project manager will be responsible for knowledge-transfer prior to and during cut-over. Project manager will also be responsible for turning over all necessary documentation on the

installation. This documentation includes but is not limited to product materials, configurations, and network diagrams.

5.6 Subcontractors

Any subcontractor performing work on the project or services on behalf of the vendor shall be bound by the conditions and provisions of the contract/agreement. Nothing contained in any vendor/ECPSB contract/agreement shall create any contractual or liability between the subcontractor and the ECPSB.

The use of any subcontractor(s) will not relieve vendor from total responsibility for design, engineering, order, delivery, installation, cutover, maintenance and support services of all hardware, software, equipment and materials proposed.

5.7 Liaison and Coordination

Service Provider must provide a liaison to coordinate functions and activities, in a timely and professional manner with any other involved contractors, subcontractors, service providers, and system vendors on behalf of the ECPSB during the entire implementation period.

5.8 Safety

Vendor shall be solely and completely responsible for the public safety and convenience of all persons and property where work related to this RFP is being performed, during all phases of the work. This requirement shall apply continuously during the term of the contract period and shall not be limited to normal working hours.

Part VI. Contracts

6.1 Contract Negotiations

Upon preliminary vendor selection, contract negotiations shall commence. If the selected provider fails to provide the necessary information for negotiations in a timely manner, does not negotiate in good faith, or cannot perform the contract for the project, ECPSB may elect to terminate negotiations, negotiate with the next most compliant vendor, or terminate the entire acquisition process.

The ECPSB reserves the right to determine, formulate, and include additional terms and conditions during final contract negotiations with the selected vendor. These terms and conditions shall be within the general scope of the RFP.

6.2 Contract Terms

Entrance into any formal agreement/contract with a provider is dependent on the East Carroll Parish School District's approval, E-rate funding, and appropriation of funds by the ECPSB.

Proposers should include with their proposal, a copy of their standard agreement, including terms and conditions under which they propose to provide services to East Carroll Public School Board.

The selected provider must agree that the ECPSB can terminate a contract, if one is signed, regardless of the contract term if the provider does not provide the service as outlined in their proposal or if the E-Rate funding program is discontinued or reduced, or by an event of force majeure.

The district desires a three-year contract which will consist of optional extensions to the original contract, up to five years maximum. The ECPSB and the service provider will state in writing the willingness to enter into a contract extension agreement.

Service provider must agree that cost shall not be increased during the initial term or any extensions thereof. An exception would be a requested upgrade for services by the district with pricing as outlined in the vendor's submitted proposal, or the addition of another location as the ECPSB district is growing and continues to build new schools. The provider, at its discretion may lower charges at any time during the life of the contract. Once charges have been lowered, they may be raised up to the original prices but not higher than the original bid. This may occur any time during the initial contract period or subsequent extensions.

By submitting a proposal on the requested services herein, the vendor certifies its proposed prices are consistent with the FCC's [Lowest Corresponding Price](#) ("LCP") requirements and that its equipment and services are compliant with the FCC Order ([FCC 19-121](#)) prohibiting the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other "covered company" deemed a national security threat. More information on LCP may be found on the USAC website. East Carroll Parish School District is not responsible for costs associated with the vendor's failure to comply with the FCC's requirements.

All RFP requirements outlined in this document as well as the selected winning provider's proposal will become contractual obligations if a contract ensues. This includes, but not limited to, all specifications, drawings, addendums/amendments, brochures, and presentations submitted by either party. Failure of the successful proposer to accept these obligations will result in the rejection of the proposal.

By responding to this RFP, vendors agree that they guarantee to provide the proposed services with a 99% or better reliability over a 30-day window. ECPSB will reserve the right to terminate any contract signed without penalty, due to non-compliance of any products and/or services listed in the contract. While the ECPSB will provide a 30-day written notice for contract termination,

the ECPSB reserves the right to grant the vendor a mutually agreed upon grace period to resolve noncompliance issues. Application of this and additional grace periods will be granted at the discretion of the ECPSB. The ECPSB will not waive its future rights of contract termination should they decide to waive their rights due to any noncompliance issue. A contract resulting from this RFP will begin July 1, 2023.

Part VII. Maintenance and Support

7.1 Service

Discuss your diagnostic and repair capabilities, focusing on your ability to quickly and accurately identify and resolve reported troubles.

Proposers must commit to fixed network maintenance windows on weekends or early morning weekday hours only. There must be no network disruptions during weekday daylight and evening hours except network emergencies.

Proposers must commit to email notification of school board personnel for emergency network maintenance outages that are not pre-scheduled, even if this occurs in nights and weekends.

7.2 Support

Identify the makeup of the technical staff who will be assigned to the ECPSB, citing their experience/certifications with the proposed service.

Vendors must guarantee local technical support within 100 miles.

The vendor must provide information regarding the availability of technical support (on- site and remote).

Part VIII. Pricing

8.1 Pricing

Pricing must include all elements of the proposed service. Supporting hardware, software, hardware and software installation, configuration, cabling, training, maintenance, labor, permits, documentation, special construction and any other product or services should be included in this cost. “Hidden charges,” charges stated by the provider in any other section of this proposal other than section 8, will not be considered as part of the proposal.

By submitting a bid on the requested services herein, the vendor certifies its proposed prices are consistent with the FCC’s [Lowest Corresponding Price](#) (“LCP”) requirements and that its equipment and services are compliant with the FCC Order ([FCC 19-121](#)) Prohibiting the sale, provision, maintenance, modification, or other support of equipment or services provided or manufactured by Huawei, ZTE, or any other “covered company” deemed a national security threat.

8.2 Invoicing

The vendor is expected to comply with all Universal Service rules. LPPS must be given the option to choose BEAR or SPI invoicing. If SPI invoicing is chosen, the vendor must properly remove ineligible items before billing USAC. Invoices to the district should include the breakdown of charges billed to USAC and charges billed to the district.

8.3 Clarity of Proposal

Vendors are cautioned to write all prices and descriptions in a legible manner so there will be no doubt as to the intent and scope of the proposal.

As outlined in Section 4.0, Technical Requirements, the combinations of bandwidth and contract term proposed must be priced with the one-time installation charges and the monthly recurring charges clearly defined, as required by the Universal Service Fund rules. This information should be presented as displayed below.

Company: XYZ

Contract Term: <specify number> Year(s)

Location	Bandwidth Proposed	One-Time Installation	Monthly Recurring

8.4 Additional Components and/or Services Required

Vendors must complete the following table listing all additional components and/or services required for successful implementation into the existing network infrastructure. (firewall, routers, switches, reconfiguration of IP addresses, etc.)

Location	Quantity	Component/Service (Include Model, Brand)	Provided by Proposer
			Yes/No

8.5 Pricing for Additional Components and/or Services

Using the list from 8.4, provide a price and an install charge for the items listed above that can be purchased and installed by your company.

Location	Quantity	Component	Price	Install Charge